



JAVIER ROMERO GERBAUD

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Objectives

Position as Senior Sales Executive in a company that service international markets.

Personal Data

Panamanian ID.: 8-230-1462

Age: 46

Civil Status: Marriage

Employment History

August 2009 through
today

ATHA (Administración y Servicios), S. A.
General Manager

Panama, Panama

Manage investments. Propose new projects and investments to Members of the Board.

June 1998 through
July 2009

Plásticos Modernos, S. A.
Sales Manager

Panama, Panama

Managed the Sales Department of a plastic conversion factory devoted to manufacture consumer and industrial goods related to food packaging. Responsible for maintaining and increasing local and international markets.

February 1997 through
June 1998

PanaCobre, S. A
Purchasing and Logistic Manager

Panama, Panama

Responsible for local and international procurement, as well as the logistics of the mining project of Cerro Colorado at Chiriqui.

July 1994 through
January 1997

Aventuras Panamá, S. A.
Owner and General Manager

Panama, Panama

Responsible for start up of adventure tour operator overseen all areas: sales, marketing, operations, finances, human resources.

July 1989 through
July 1992

Redondo Construction Corporation
Assistant Manager of the Equipment Division

San Juan, Puerto Rico

Managed the equipment fleet of the island biggest civil engineering constructor. Designed and implemented multiuser programs for preventive maintenance, repairs, purchasing, warehouse stock, payroll, costing and invoicing.

April 1988 through
March 1989

British Petroleum (Pan Marine Services, S. A.)
Operation Supervisor

Panama, Panama

Responsible for operating marine bunker terminals at both sides of the Panama Canal, at Balboa and Colon.

Education

June 1994

**Instituto Centroamericano de Administración de
Empresas, INCAE**

Alajuela, Costa Rica

Master in Bussines Administration

December 1987

Purdue University

Indiana, USA

Bachelor of Science in Mechanical Engineering

Knowledge

Fluent in Spanish and English

Computer Applications: database, spreadsheet, webdesign, programming, and more.

Training

International Logistics, Matrix International, Houston, USA, 1997

Procurements, Kvaerner Metals, San Francisco, USA, 1997

Marketing, Philip Kotler, Costa Rica, 1994

Preventive Maintenance, Clenson University, Puerto Rico, 1991

Novell Netware System Manager, Habibe Corp., Puerto Rico, 1990

References

Available on Request